

EVP, Global Sales / Strategic Marketing

BJ Jalalizadeh

BJ Jalalizadeh oversees Mavenir's worldwide sales efforts, and is responsible for developing and executing strategic new business and growth plans.

BJ has worked with many mobile operators globally and has been instrumental in transforming their networks and creating disruptive services and market offerings. He helped Mavenir grow from zero to over \$175 million in annual revenues and secured wins and partnerships with 15 of the top 20 service providers globally.

Prior to Mavenir, BJ was Vice President of Business Development and Marketing of Mobile Next Generation at Alcatel, where he oversaw expansion and growth of next generation softswitch technology globally. Before joining Alcatel, he was Vice President of Business Development at Spatial Wireless, where he led Spatial to become the top provider for softswitch technology solutions. Prior to Spatial Wireless, he served in several leadership roles at Nortel.

BJ earned a Bachelor of Science in Electrical Engineering from the University of Oklahoma and an MBA from the University of Dallas.

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